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ALYTUS REGION

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YOUR NEXT
INVESTMENT
LOCATION

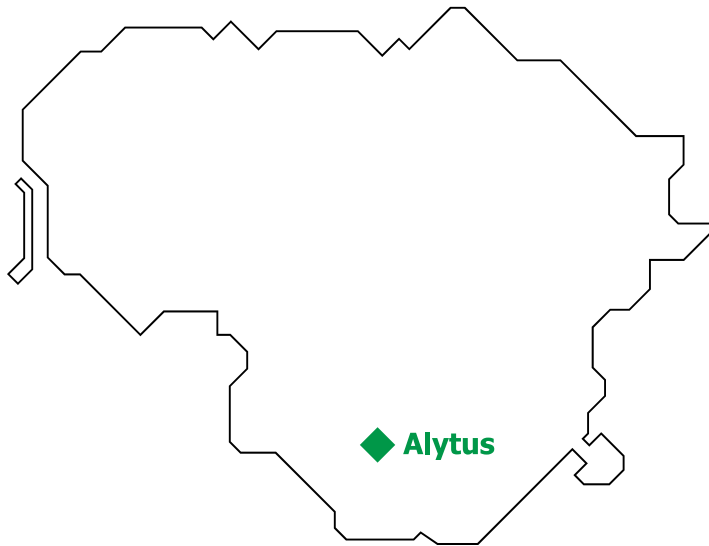


Lithuania

- ◆ GDP growth – **2.9%** [1]
- ◆ Inflation – **0.2%** [1]
- ◆ **4th** lowest profit taxes in the EU [2]
- ◆ **#1** for industry-university collaboration in the CEE region [3]
- ◆ **#2** most favourable country for investment in Europe and **#16** in the World [4]
- ◆ **1st** in the CEE for quality of roads [5]



Alytus region



Alytus Municipality is situated in the Southern part of Lithuania, and is the country's sixth largest city.

- ◆ Population – **56 000**
- ◆ Labour pool – **35 300**



Effective system of transport chain

Maximizing rail, sea, land and air links



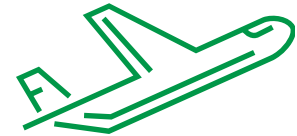
Rail



Seaports



Roads



International Airports

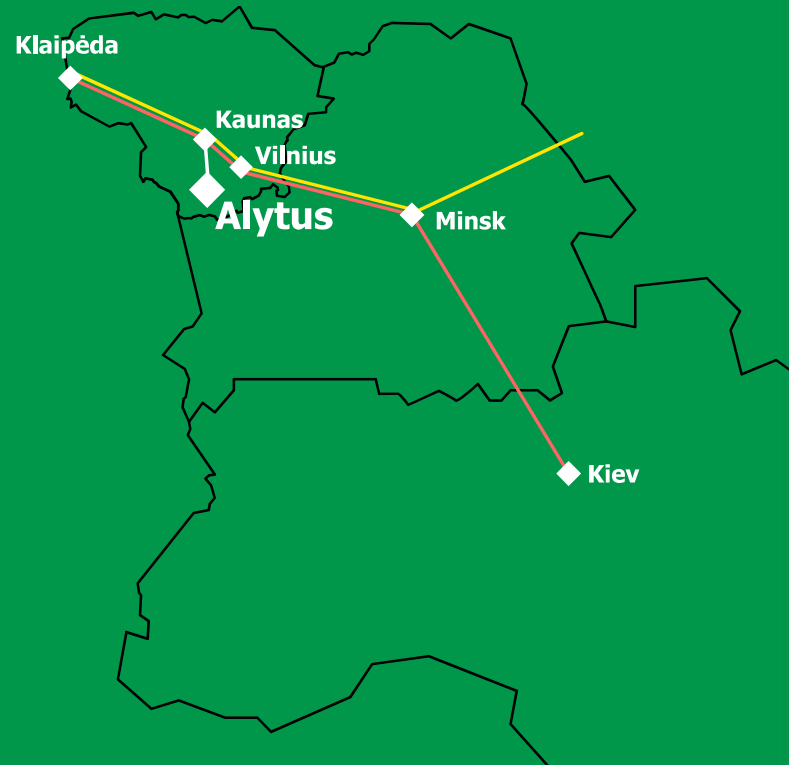
Rail

Rail infrastructure connects Alytus with Kaunas, one of the key rail distribution hubs in the Baltic States.

Cargo freights:

- ◆ *Saulė*
Runs from China to Belgium. Delivery time from Almaty (KZ) to Kaunas is 8 days.
- ◆ *Vikingas*
Connects the Baltic and Black seas, offering up to 30% reduction on logistics costs compared to road transport.

More at www.intermodal.lt

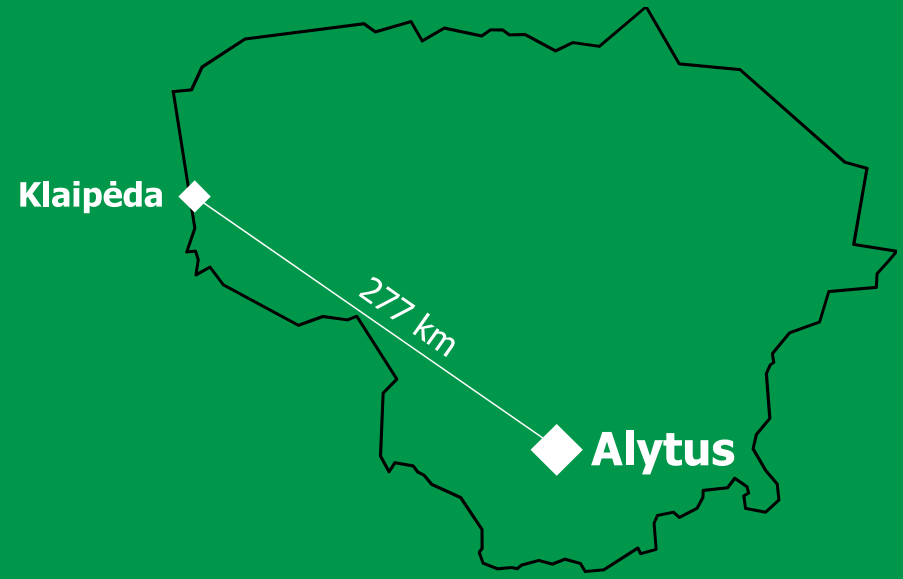


Seaports

Alytus is less than three hours drive from Klaipėda Seaport, which is the most northern ice free port in Europe.

Cargo handled in 2014:

- ◆ Klaipėda – **36.4 million tons**



Roads

Alytus is less than an hour reach from the *Via Baltica* highway, which connects Lithuania with Western Europe and Scandinavia.

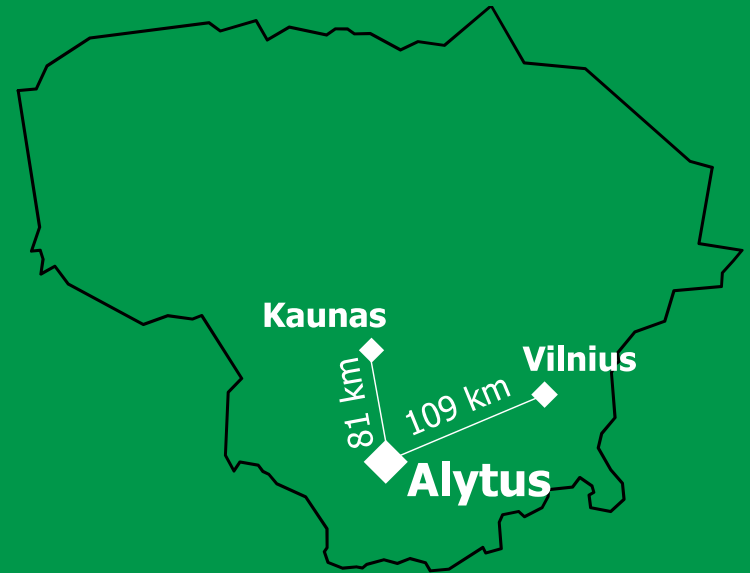
Convenient transportation system with major Polish cities – **Warsaw to Alytus** is only **347 km**.



International Airports

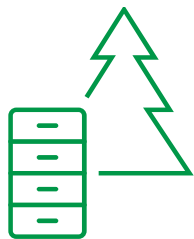
Passengers carried in 2014:

- ◆ Vilnius International Airport – **2,942,670**^[1]
- ◆ Kaunas International Airport – **724,314**^[1]





Sectors with the highest turnover



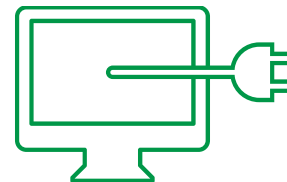
Wood
processing and
furniture



Food and
beverage



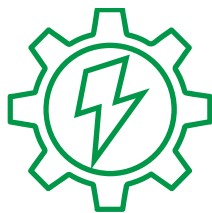
Rubber and
Plastics



Electrical
equipment

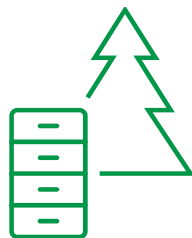


Companies in Alytus have a proven track record in:



Machinery and electrical equipment

The region is home to the only refrigerator producer in the Baltic Sea Region, and has a well established record in manufacturing electrical appliances.



Wood processing and furniture

Alytus has a long standing tradition in furniture manufacturing. Currently, 37% of employees of 8 largest manufacturers are employed in this sector



Textiles

With its long history in top quality textile production, the region has successfully adapted to the modern market, producing high end textiles, upholstery and soft furnishing.



Largest manufacturers

The **8** biggest companies employ **7%** of all the working population

Snaigė

Manufacture of refrigerators and freezers

EMP: 661

Sofa brands

Manufacture of upholstered furniture

EMP: 380

S-Form

Manufacture of upholstered furniture

EMP: 291

Jakobsen Home

Manufacture of furniture

EMP: 269

Haltex

Manufacture of sportswear

EMP: 269

Astra

Manufacture of industrial metal equipment

EMP: 238

Dainava

Manufacture of clothing

EMP: 230

Stora Enso

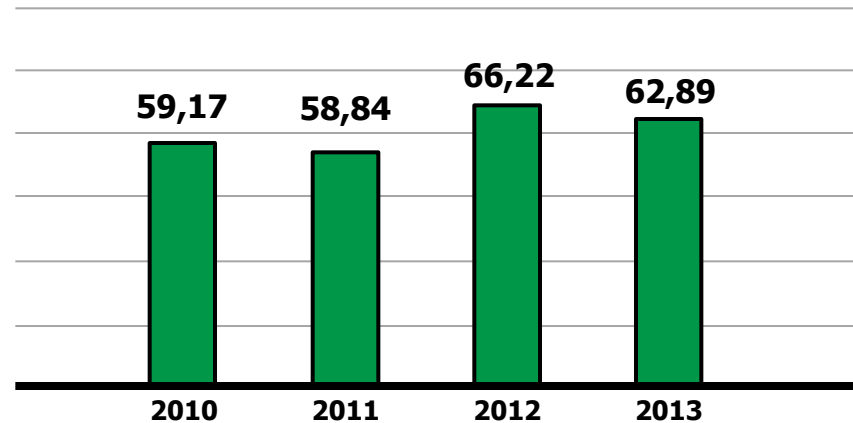
Manufacture of wood products

EMP: 211

Foreign Direct Investment (FDI)

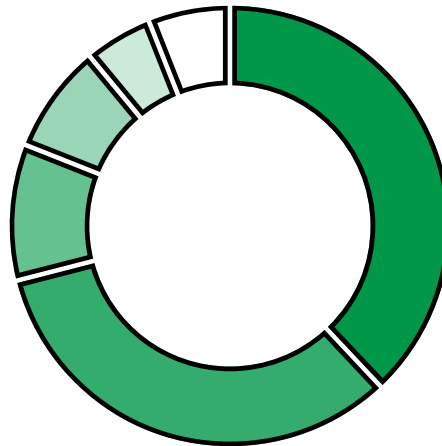
- ◆ **62,89 m EUR** of FDI
- ◆ FDI per capita – **1116 EUR** (2013)

FDI in Alytus city
(mln EUR)



Foreign Direct Investment (FDI)

- ◆ **66%** of total FDI goes to manufacturing



FDI in manufacturing % in Alytus county, 2013

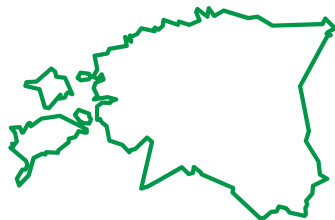
■ Timber and furniture	38 %
■ Rubber and Plastics	33 %
■ Textile	10 %
■ Metals	8 %
■ Electrical equipment	5 %
■ Other	6 %



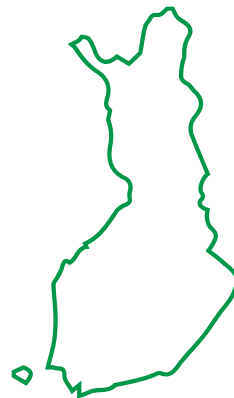
Top investors



Poland



Estonia



Finland



Russia

Skilled workforce and attractive labour cost



35,300
Working-age people



11,6%
Seeking employment

81%

— speak at least one
foreign language

68%

— speak **Russian**

32%

— speak **English**

9%

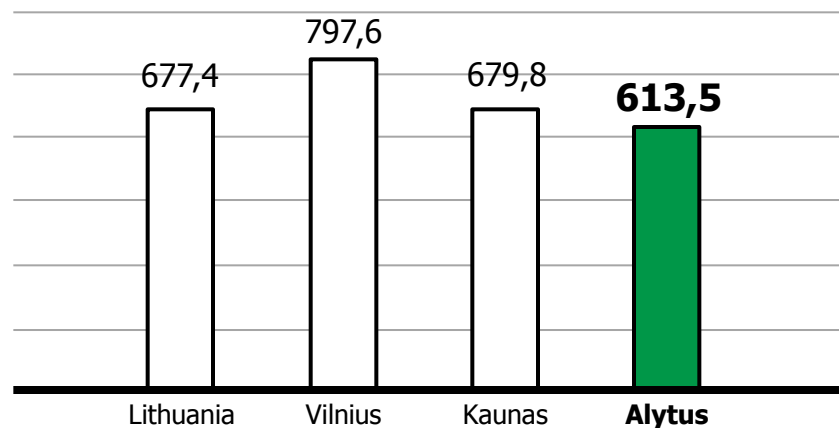
— speak **Polish**



Attractive labour cost

Alytus boasts a pool of highly skilled and competitive professionals, making it a sustainable location for business growth

Monthly average gross salary (EUR)



Qualification and competences. Vocational schools



4 vocational schools in the Alytus region

- ◆ Over **3600** students
- ◆ **20%** studying manufacturing and engineering
- ◆ Gives both young people and adults the opportunity to gain new skills and knowledge
- ◆ Develops motivation and self-confidence

Qualification and competences. Higher education



ALYTAUS KOLEGIJA **University of Applied Sciences**

- ◆ **3** faculties, **942** students
- ◆ Management
- ◆ Technology
- ◆ Information and Communication

Industrial Park

- ◆ **Area:** 63,4 ha
- ◆ **Access:** paved road
- ◆ **Recommended purpose:** storage/industry
- ◆ **Utilities available:** electricity, water-supply networks, gas pipelines. By necessity: telecommunications
- ◆ More at – www.alytus-industrial-park.eu

Property tax

0%

(first 5 years)

50% discount

(subsequently 5 years)

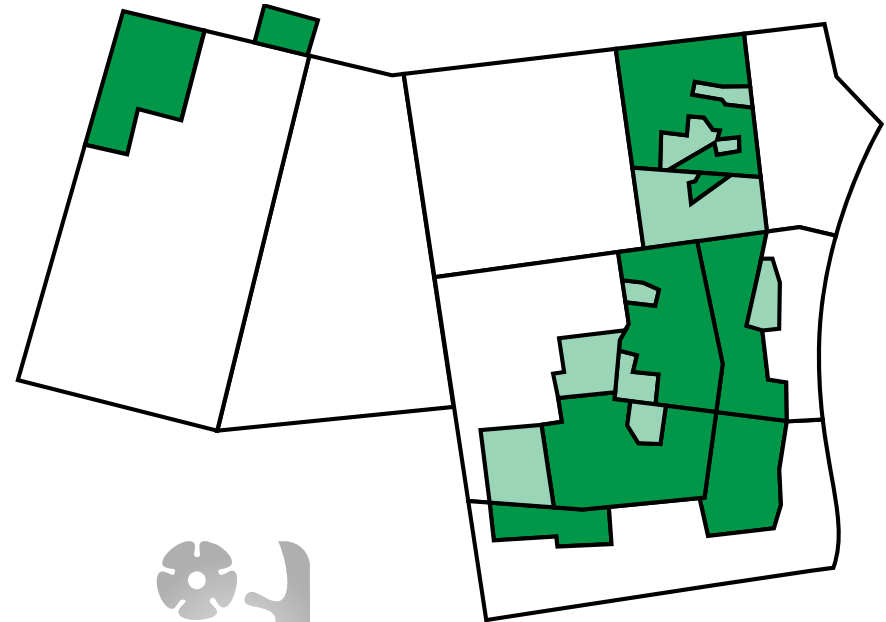
Land lease tax

0%

(first 5 years)

50% discount

(subsequently 5 years)



- State land
- Private land
- Other

Support from local authorities



Alytus City Municipality offer a range of guidance and services:

- ◆ The Alytus Industrial Park is managed by the local municipality and can guarantee a fast commencement for all manufacturing facility construction projects
- ◆ Construction permit in up to **20** working days



Business friendly environment

- ◆ Ease of starting Business / World ranking – **11th** [1]
- ◆ Ease of doing business / World ranking – **24th** [1]
- ◆ Time for establishing a business – **3 days** [2]
- ◆ VAT – **21%** [2]
- ◆ Personal income tax – **15%** [2]
- ◆ Social security tax paid by employer – **30.98%** [3]
- ◆ **15%** corporate tax rate – **4th** lowest corporate tax in EU [2,4]
- ◆ Real Estate tax – **0-1%** [5]
- ◆ Land lease tax for industrial and storage areas – **1.6%** [5]

A place to visit, enjoy, discover and invest in



With its beautiful parks and green surroundings Alytus offers a **vibrant and relaxing location** for those looking to live the good life.



For those wishing to pursue more **active lifestyle** Alytus has much to offer. The region has country's best swimming pool, as well as, tennis courts, a sports arena and football stadium and a golf course.



Alytus offers a perfect opportunity for those who like to explore off the beaten track. With its **infrastructure of 20 km of bicycles tracks** you can discover the regions natural beauty for yourself.



As ethnographical capital of the Dzūkija region Alytus can lay claim to a **long standing tradition** of hospitality. Here you can discover the true character of Lithuania.



They already trust us



Testimonials

We have benefited from Alytus' long-standing textiles and furniture competences. Good cooperation with the Alytus City Municipality and the talented specialists that the region has to offer have given us the confidence to invest here.

JAKOBSEN  HOME®

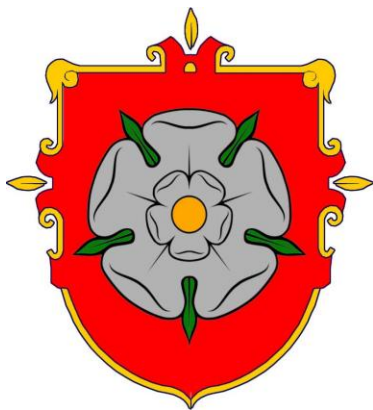
Jakobsen Home **Esben Jakobsen, General Director**

Headcount: 268

Est.: 1999



Alytus City Municipality Deputy Mayor



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Partners:

